# A Unified Approach to Information, Knowledge, and Stability* 

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#### Abstract

Within the context of strategic interaction, we provide a unified framework for analyzing information, knowledge, and the "stable" pattern of behavior. The major innovations are: (i) unlike the standard ad hoc semantic model of knowledge, the state space is constructed by Harsanyi's types that were explicitly formulated by Epstein and Wang (Econometrica 64, 1996, 1343-1373); (ii) players may be boundedly rational and have non-partitional information structures; and (iii) players may have general preferences, including subjective expected utility and non-expected utility. We first study the interactive epistemology. We then establish an equivalence theorem between a strictly dominated strategy and a never-best reply in terms of epistemic states. Finally, we explore epistemic foundations behind the fascinating idea of stability due to J. von Neumann and O. Morgenstern. JEL Classification: C70, C72, D81.


Keywords: epistemic games; Harsanyi's types; interactive epistemology; stability; non-expected utility; bounded rationality

## 1 Introduction

In their classics, von Neumann and Morgenstern (1944) enthusiastically advocated the idea of stability by introducing a fascinating solution concept of the vN-M stable set. Ever since then the criterion of stability has been widely applied in economics and other social sciences. ${ }^{1}$ Greenberg (1990) took this line of approach one step further by providing an integrated approach to the study of formal models in the social and behavioral sciences, and thereby revitalized this old idea. Chwe (1994), Greenberg et al. (1996), Greenberg et al. (2002), Luo (2001), Nakanishi (1999), and Xue (1998) are some examples of recent applications in game theory and economic theory.

Recall that von Neumann and Morgenstern (1944, Sections 4.6, 4.7, and 65.1) referred the idea of stability to a wide range of social organizations. More specifically, a $v N-M$ (abstract) stable set is defined as a subset $\mathcal{K}$ of ordered outcomes satisfying the following two conditions:

1. [internal stability] no $y$ in $\mathcal{K}$ is dominated by an $x$ in $\mathcal{K}$;
2. [external stability] every $y$ not in $\mathcal{K}$ is dominated by some $x$ in $\mathcal{K}$.

In other words, $\mathcal{K}$ is free of inner contradictions: no outcome in $\mathcal{K}$ can be "upset" by an element in $\mathcal{K} ; \mathcal{K}$ is free of external inconsistencies: any outcome outside $\mathcal{K}$ can be "overruled" by an outcome in $\mathcal{K}$.

Although the stability criterion appears to be methodologically profound, conceptually sophisticated, theoretically elegant, and applicably fruitful, no formal foundation has been laid for it in the literature. Up until now, most theorists have simply taken this criterion as a normative requirement. To connect with real-life phenomena, von Neumann and Morgenstern literally interpreted a vN-M stable set as a social norm in a society (see, von Neumann and Morgenstern 1947, pp. 40-43). As M. Shubik wrote,
[A vN-M stable set is] viewed as a standard of behavior - or a tradition, social convention, canon of orthodoxy, or ethical norm (Shubik 1982, p. 161).

[^1]Following the above interpretation, the idea of stability attributes to the discipline of homo sociologicus, which emphasizes that human behavior is primarily driven by a macro-force such as established social norms. Apparently, this line of interpretation deviates from the basic tenet in the discipline of homo economicus, which insists that all behavior should be explained in terms of individual rationality.

This paper is therefore motivated mainly by the following fundamental questions about the concept of stability. Which epistemic foundation(s) is behind a social norm? What is the economic rationale of the "stable" pattern of strategic behavior? How does one formally relate the notion of rationality to that of stability?

In an attempt to answer the aforementioned questions, Luo (2002) first studied epistemic foundations behind the criterion of stability within the standard semantic framework, and established the linkage between stability and Bayesian rationality. The purpose of this paper is to further extend this line of research to very general cases of social organizations.

Some salient features in this paper are as follows. Firstly, in recent years, some authors have studied various solution concepts in noncooperative games from a decision-theoretic viewpoint - i.e., in terms of rationality and epistemic states, for example, Aumann $(1995,1987)$, Aumann and Brandenburger (1995), and Dekel and Gul (1997). However, within the conventional semantic framework used in game theory, the notion of a state of the world, or simply a state, may be self-referential since it consists of a specification of information, knowledge, and strategy. ${ }^{2}$

In the spirit of Savage's (1954) choice-theoretic approach, Morris (1996) made some progress by deducing information and knowledge from preferences at a state. However, since preferences are ad hoc specified at a state, Morris' framework still suffers from the self-referential criticism on the specification of preferences. By employing Epstein and Wang's (1996) general construction of Harsanyi's (1967-1968) types, we provide a unified framework in which the state space represents the exhaustive uncertainty facing each player in a strategic setting - i.e., the primitive uncertainty about the choices of strategy by

[^2]all players, as well as the uncertainty about all players' types (each type is homeomorphic to an infinite regress of a hierarchy of "beliefs about beliefs"). The complete representation of a state allows for eliciting, as not being ad hoc, all aspects of the full description of the world, including information, knowledge, preferences, and the choice of strategy. Among others, we explore the related interactive epistemology and establish an equivalence theorem about games in terms of epistemic states (see Theorem 1). The proposed framework is also conceptually important since it offers a more thorough set-up for thinking about the set-valued solution concept, like the vN-M stable set. To extend Tan and Werlang's (1988) and Brandenburger and Dekel's (1987) results about Bernheim (1984) and Pearce's (1984) rationalizability to general preferences, Epstein (1997) did his analysis in a similar framework. ${ }^{3}$

Secondly, within the conventional semantic framework, the information structure is assumed to be partitional. However, weakening the assumptions on knowledge and on information seems to be appealing since the assumption of a partitional information structure is rather restrictive in many economic applications. See, for example, Bacharach (1985), Dekel and Gul (1997), Geanakoplos (1989, 1994), Rubinstein (1998), Samet (1990), and Shin (1993) for further discussions. In this paper players may have a non-partitional information structure - i.e., players are boundedly rational (see Rubinstein 1998, Chapter 3). In particular, players may be "unaware of awareness," "ignoring ignorance," or even convinced of something objectively incorrect - i.e., they might fail to satisfy basic axioms of knowledge: the axiom of knowledge, the axiom of transparency, and the axiom of wisdom.

Thirdly, in this paper players may have diverse preferences other than subjective expected utility; for example, probabilistically sophisticated preferences (cf. Machina and Schmeidler 1992), Choquet expected utility (cf. Schmeidler 1989), the ordinal expected utility (cf. Borgers 1993), and so on. Since Epstein and Wang (1996) constructed Harsanyi's types by the hierachy of preferences rather than the hierachy of beliefs (see, e.g., Brandenburger and Dekel 1993, Mertens and Zamir 1985) in the proposed framework, players are therefore allowed to have not only subjective expected utility but also non-expected utility,

[^3]such as Choquet expected utility.
The primary reason for pursuing the study of this paper is as follows. Experimental evidence such as the Ellsberg Paradox contradicts some of the tenets in the Savage model; for example, the Sure-Thing Principle. In particular, decision makers usually display an aversion to uncertainty or ambiguity. Consequently, it is a significant research subject to study games where players might have general preferences. See, for example, Dow and Werlang (1994), Epstein (1997), Ghirardato and Le Breton (2000), Klibanoff (1993, 1996), Lo (1996, 1999), Luo and Ma (2001), and Marinacci (2000). It is therefore an intriguing research topic to explore epistemic foundations behind the idea of stability in social organizations where individuals might exhibit general preferences.

More importantly perhaps, this paper suggests a novel interpretation for a "choice set" of strategies. In the proposed framework, the multiplicity of the choice of strategy would be better referred to the uncertainty about epistemic states (see 4.2 in Section 4). Moreover, the proposed framework is methodologically important since it, equipped with a rich state space, is immunized from the intrinsic inconsistency between the non-partitional information structures and Bayesian rationality, as pointed out by Morris (1996). ${ }^{4}$

One of the main results in this paper is to formulate and prove an equivalence theorem between a strictly dominated strategy and a never-best reply in terms of epistemic states (see Theorem 1). This definition of a strict dominance relation improves the one defined by Epstein (1997) and the equivalence theorem is clearly of independent theoretic interests (cf. Appendix IX). This paper also studies the related interactive epistemology. In particular, we extend Morris' (1996) properties of knowledge to the general case of an infinite state space (cf. Subsection 2.2). Finally, this paper explores the epistemic foundation for a stable set within the proposed framework. Under rather mild conditions, rationality and common knowledge of rationality prescribe the "stable" pattern of strategy behavior (see Theorem 2). If, moreover, the set of strategy choices set is publicly known as a "social norm," rationality coincides with stability (see Lemma 7). This paper thus extends some of Luo's (2002) results to the cases of general preferences and as well as to non-partitional information structures.

[^4]The sequel of this paper is as follows. Section 2 offers a framework for analyzing information, knowledge, and the "stable" pattern of behavior. Subsection 2.1 introduces games in terms of epistemic states; Subsection 2.2 investigates the related interactive epistemology; and Subsection 2.3 establishes a fundamental equivalence theorem between a strictly dominated strategy and a never-best reply in terms of epistemic states. Section 3 studies epistemic foundations for stability. Subsection 3.1 introduces the notion of stability; Subsection 3.2 introduces the notion of rationality; and Subsection 3.3 presents the main results to relate information, knowledge, and stability. Section 4 is devoted to discussions. To facilitate reading, the precise definitions of "regular preferences" and "marginal consistency" and as well as some technical proofs are relegated to Appendices I-IX.

## 2 The Framework

### 2.1 Games in terms of epistemic states

We first provide a unified framework for analyzing strategic behavior as well as its related interactive epistemology.

Consider an $n$-person strategic game $\mathcal{G} \equiv\left(N,\left\{X_{i}\right\},\left\{\zeta_{i}\right\}\right)$, where $X_{i}$, for each $i \in N$, is a compact convex metric space of player $i$ 's strategies, and $\zeta_{i}: X \rightarrow[0,1]$ (where $X \equiv \times_{i \in N} X_{i}$ ) is a continuous payoff function that assigns each strategy profile $x \in X$ to a number in $[0,1]$.

Each player, as a decision maker, faces uncertainty not only about the primitive uncertainty corresponding to the strategy choices, but also about players' types in Harsanyi's sense. Accordingly, the state space of states of the world is constructed as: $\Omega \equiv X \times T_{1} \times T_{2} \times \ldots \times T_{n}$, where $T_{i}$ is the space of player $i$ 's types. We refer to an element $\omega \in \Omega$ as a state and to a (Borel measurable) subset $E \subseteq \Omega$ as an event. Denote by $t_{i}^{\omega}$ player $i$ 's type projected at $\omega$, and denote by $x^{\omega}$ the strategy profile at $\omega$. Thus, a state $\omega$ can be written as $\left(x^{\omega} ; t_{1}^{\omega}, t_{2}^{\omega}, \ldots, t_{n}^{\omega}\right)$.

The objects of each player's choice are acts; i.e., Borel measurable functions $f: \Omega \rightarrow[0,1]$. Denote by $\mathcal{F}(\Omega)$ the set of a player's acts and by $\mathcal{P}(\Omega)$ the set of the preferences over $\mathcal{F}(\Omega)$. Throughout this paper, we restrict ourselves to the
subclass of regular preferences that admit representation by utility functions i.e., the subclass of regular preferences that satisfy U.1-6 and U.2' in Appendix I. Based upon Epstein and Wang's (1996) Theorem 6.1, $T_{i} \sim^{\text {homeomorphic }} \mathcal{P}(\Omega),{ }^{5}$ and let $\psi: T_{i} \rightarrow \mathcal{P}(\Omega)$ represent such a homeomorphism. Write the utility function associated with $t_{i}^{\omega}$ freely as $\psi \circ t_{i}^{\omega}$ or $u_{i}^{\omega}$ for convenience.

A strategy $x_{i} \in X_{i}$ is referred to as an act $x_{i}: X \rightarrow[0,1]$, satisfying $x_{i}\left(x^{\prime}\right)=$ $\zeta_{i}\left(x_{i}, x_{-i}^{\prime}\right)$ for all $x^{\prime} \in X$. (The strategy $x_{i}$ is also referred to as an act from $\Omega$ to $[0,1]$, satisfying $x_{i}(\omega)=\zeta_{i}\left(x_{i}, x_{-i}^{\omega}\right)$.) Let $\mathcal{P}_{i}(X)$ denote the set of the preferences over the set of acts $f: X \rightarrow[0,1]$, satisfying $f\left(x_{i}, x_{-i}\right)=f\left(x_{i}^{\prime}, x_{-i}\right)$ for all $\left(x_{i}, x_{-i}\right)$ and $\left(x_{i}^{\prime}, x_{-i}\right)$ in $X$. In what follows, we assume that $\mathcal{P}(E)$ and $\mathcal{P}_{i}(Y)$ are well defined for any $E \subseteq \Omega$ and $Y \subseteq X$. For the sake of brevity, we use $u_{i}\left(x_{i}\right)$ to represent the utility of the restriction of $x_{i}$ to $E$ (or $Y$ ) if $u_{i} \in \mathcal{P}(E)\left(\right.$ or $\left.u_{i} \in \mathcal{P}_{i}(Y)\right)$. Let $X^{E} \equiv\left\{x^{\omega} \mid \omega \in E\right\}$. By marginal consistency in Appendix II, $\mathcal{P}(E)$ and $\mathcal{P}_{i}\left(X^{E}\right)$ can be treated as the same provided that preferences refer only to player $i$ 's strategies.

Given an event $E$, let $\mathcal{P}(\Omega \mid E)$ denote the set of $i$ 's preferences for which the complement of $E$ is null in the sense of Savage; i.e., any two acts that agree on $E$ are ranked as indifferent. Say $i$ knows $E$ at $\omega$ if there exists a closed subset $\bar{E} \subseteq E$ such that $\psi \circ t_{i}^{\omega} \in \mathcal{P}(\Omega \mid \bar{E}) .{ }^{6}$ Let $K_{i} E$ denote the set of all the states where $i$ knows $E$; i.e.,

$$
K_{i} E \equiv\left\{\omega \in \Omega \mid \psi \circ t_{i}^{\omega} \in \mathcal{P}(\Omega \mid \bar{E}) \text { for some closed set } \bar{E} \subseteq E\right\}
$$

Thus, for a closed set $E, K_{i} E=\left\{\omega \in \Omega \mid \psi \circ t_{i}^{\omega} \in \mathcal{P}(\Omega \mid E)\right\}$. Player $i$ 's information structure generated by the knowledge operator $K_{i}$ is the correspondence $P_{i}: \Omega \rightrightarrows \Omega$, such that for all $\omega \in \Omega$,

$$
P_{i}(\omega)=\bigcap_{\left\{E \subseteq \Omega \mid K_{i} E \ni \omega\right\}} E .
$$

The set $P_{i}(\omega)$ represents all aspects of uncertainty on the part of player $i$ including uncertainty about all players' strategic behavior, uncertainty about

[^5]the uncertainty of all players' strategic behavior, and so on ad infinitum. It constitutes the standard model for "differential" information.

Example 1. A state $\omega^{*}$ is said to be a Nash state in $\mathcal{G}$ if, for all $i$,

$$
\psi \circ t_{i}^{\omega^{*}}\left(x_{i}^{\omega^{*}}\right) \geq \psi \circ t_{i}^{\omega^{*}}\left(x_{i}\right) \text { for all } x_{i} \in X_{i}
$$

where $x_{-i}^{\omega^{*}}=x_{-i}^{\omega}$ for all $\omega \in P_{i}\left(\omega^{*}\right)$. The profile $x^{\omega^{*}}$ is said to be a Nash equilibrium under general preferences. ${ }^{7}$

### 2.2 Interactive epistemology

We start by presenting two very useful properties for information structures.
Lemma 1 The information correspondence $P_{i}$ satisfies the following properties.
(1.1) $P_{i}(\omega)$ is closed.
(1.2) $P_{i}(\omega)=P_{i}\left(\omega^{\prime}\right)$ whenever $t_{i}^{\omega}=t_{i}^{\omega^{\prime}}$.

Proof. (1.1) By the definition of $K_{i} E$, it is easy to see that $\omega \in K_{i} E$ if, and only if, $\omega \in K_{i} \bar{E}$ for some closed subset $\bar{E} \subseteq E$. It therefore follows that

$$
\bigcap_{\{E \subseteq \Omega \mid} E=\bigcap_{\left.K_{i} E \ni \omega\right\}} E \bar{E} \subseteq \bigcap_{\left\{\bar{E} \subseteq\left\{\mid K_{i} \bar{E} \ni \omega \text { and } \bar{E} \text { is closed }\right\}\right.} \bar{E}
$$

Hence, $P_{i}(\omega)$ is closed,
(1.2) Since $t_{i}^{\omega}=t_{i}^{\omega^{\prime}}, \psi \circ t_{i}^{\omega}=\psi \circ t_{i}^{\omega}$. Therefore, for any $E \subseteq \Omega, \omega \in K_{i} E$ iff $\omega^{\prime} \in K_{i} E$. Hence, $P_{i}(\omega)=P_{i}\left(\omega^{\prime}\right)$.

Lemma 2 The knowledge operator $K_{i}$ satisfies the following properties.

$$
K 1 . K_{i} \emptyset=\emptyset .
$$

[^6]K2. $K_{i} \Omega=\Omega$.
$K 3 . E \subseteq F \Rightarrow K_{i} E \subseteq K_{i} F$.
$K 4 . \bigcap_{\lambda \in \Lambda} K_{i} E^{\lambda} \subseteq K_{i}\left(\bigcap_{\lambda \in \Lambda} E^{\lambda}\right)$ for a family of closed subsets $\left\{E^{\lambda}\right\}_{\lambda \in \Lambda}$.
Proof. See Appendix III.
Remark 1. The knowledge operator $K_{i}$ may fail to satisfy the other three axioms of knowledge - i.e., the axiom of knowledge, the axiom of transparency, and the axiom of wisdom. ${ }^{8}$ In particular, the information structure is possibly nonpartitional.

The following lemma provides an alternative definition of knowledge.
Lemma $3 K_{i} E=\left\{\omega \in \Omega \mid P_{i}(\omega) \subseteq E\right\}$.
Proof. Let $\omega \in K_{i} E$. By the definition of $P_{i}(\omega), P_{i}(\omega) \subseteq E$. Thus, $K_{i} E \subseteq$ $\left\{\omega \in \Omega \mid P_{i}(\omega) \subseteq E\right\}$. Conversely, suppose that $P_{i}(\omega) \subseteq E$. By the proof of (1.1) in Lemma 1, $K 3$ and $K 4$ jointly imply that

$$
\bigcap_{\left\{\bar{E} \subseteq \Omega \mid K_{i} \bar{E} \ni \omega \text { and } \bar{E} \text { is closed }\right\}} K_{i} \bar{E} \subseteq K_{i} E .
$$

Therefore, $\omega \in K_{i} E$. Thus, $K_{i} E \supseteq\left\{\omega \in \Omega \mid P_{i}(\omega) \subseteq E\right\}$.
An immediate implication of Lemma 3 is the following.
Corollary $1 \omega \in K_{i} P_{i}(\omega)$.

We now introduce the notion of common knowledge. Roughly speaking, an event is common knowledge if everyone knows it, and everyone knows that everyone knows it, and everyone knows that everyone knows that everyone knows it, and so on ad infinitum. Let $E \subseteq \Omega$. Define $K E \equiv \cap_{i \in N} K_{i} E$ and $K^{l} E \equiv K\left(K^{l-1} E\right)$ for all $l \geq 2$. Define

$$
C K E \equiv K E \cap K^{2} E \cap K^{3} E \cap \ldots
$$

In words, $C K E$ is the event that $E$ is commonly known.

[^7]
### 2.3 Fundamental equivalence theorem

In this subsection we shall formulate and establish a fundamental equivalence theorem between a "strictly dominated strategy" and a "never-best reply" in terms of epistemic states. For any subset $Y \subseteq X$, let $Y_{-i} \equiv\left\{y_{-i} \mid\left(x_{i}, y_{-i}\right) \in Y\right.$ for some $\left.x_{i} \in X_{i}\right\}$.

Definition 1. A strategy $y_{i}$ is strictly dominated given $Y \subseteq X$ if there exists $x_{i} \in X_{i}$ such that

$$
\zeta_{i}\left(x_{i}, y_{-i}\right)>\zeta_{i}\left(y_{i}, y_{-i}\right) \text { for all } y_{-i} \in Y_{-i} \cdot{ }^{9}
$$

Definition 2. A strategy $y_{i}$ is a never-best response given $E \subseteq \Omega$ if, for every $\omega \in K_{i} E$,

$$
u_{i}^{\omega}\left(x_{i}\right)>u_{i}^{\omega}\left(y_{i}\right) \text { for some } x_{i} \in X_{i} .
$$

That is, a strategy $x_{i}$ is a best response given $E \subseteq \Omega$ if, for some $\omega \in K_{i} E$,

$$
u_{i}^{\omega}\left(x_{i}\right) \geq u_{i}^{\omega}\left(y_{i}\right) \text { for all } y_{i} \in X_{i} .
$$

Theorem 1 Let $E$ be a compact event. Then, a strategy $y_{i}$ is a never-best response given $E$ if, and only if, it is strictly dominated given $X^{E}$.

To prove Theorem 1, we need the following two lemmas.
Lemma $4 \mathcal{P}(E)$ is convex.
Proof. See Appendix IV.
Lemma 5 Let $Y$ be a compact set of strategy profiles. Then, a strategy $y_{i}$ is strictly dominated given $Y$ iff there exists $x_{i} \in X_{i}$ such that $u_{i}\left(x_{i}\right)>u_{i}\left(y_{i}\right)$ for all $u_{i} \in \mathcal{P}_{i}(Y)$.

[^8]
## Proof. See Appendix V.

We now turn to the proof of Theorem 1.
Proof of Theorem 1. "if part": Let $x_{i}$ strictly dominate $y_{i}$ given $X^{E}$. By the proof of Lemma $5, u_{i}\left(x_{i}\right)>u_{i}\left(y_{i}\right)$ for all $u_{i} \in \mathcal{P}_{i}(Y)$. By marginal consistency, $u_{i}\left(x_{i}\right)>u_{i}\left(y_{i}\right)$ for all $u_{i} \in \mathcal{P}(E)$. By Epstein and Wang's (1996) Theorem 4.3, $\mathcal{P}(E) \sim^{\text {homeomorphic }} \mathcal{P}(\Omega \mid E)$. Let $\varphi: \mathcal{P}(E) \rightarrow \mathcal{P}(\Omega \mid E)$ be such a homeomorphism. By the proof of Epstein and Wang's (1996) Theorem 4.3, $\varphi \circ u_{i}\left(x_{i}^{\prime}\right)=u_{i}\left(x_{i}^{\prime}\right)$ for all $x_{i}^{\prime} \in X_{i}$. Therefore, $\varphi \circ u_{i}\left(x_{i}\right)>\varphi \circ u_{i}\left(y_{i}\right)$ for all $u_{i} \in \mathcal{P}(E)$. Thus, $u_{i}^{\omega}\left(x_{i}\right)>u_{i}^{\omega}\left(y_{i}\right)$ for all $u_{i}^{\omega} \in \mathcal{P}(\Omega \mid E)$. Since $E$ is compact, it therefore follows that $u_{i}^{\omega}\left(x_{i}\right)>u_{i}^{\omega}\left(y_{i}\right)$ for all $\omega \in K_{i} E$.
"only if part": Consider a zero-sum game $\mathcal{G}^{\prime}=\left(N^{\prime},\left\{X_{j}^{\prime}\right\},\left\{\zeta_{j}^{\prime}\right\}\right)$ such that $N^{\prime}=\{i,-i\}, X_{i}^{\prime}=X_{i}$, and $X_{-i}^{\prime}=\mathcal{P}(E)$. Define the payoff function in $\mathcal{G}^{\prime}$ as

$$
\zeta_{i}^{\prime}\left(x_{i}, u_{i}\right)=u_{i}^{\omega}\left(x_{i}\right)-u_{i}^{\omega}\left(y_{i}\right), \text { for all } x_{i} \in X_{i}^{\prime} \text { and } u_{i} \in \mathcal{P}(E),
$$

where $u_{i}^{\omega} \in \mathcal{P}(\Omega \mid E)$ and $u_{i}^{\omega}=\varphi \circ u_{i}$. By U. 6 in Appendix I, $\mathcal{P}(E)$ is compact. By Lemma $4, \mathcal{P}(E)$ is convex. By Epstein and Wang's (1996) Theorem 3.1, $\mathcal{P}(E)$ is Hausdorff. By continuity of $\varphi$ and by U. 5 in Appendix I, it therefore follows that $\zeta_{i}^{\prime}(\cdot, \cdot)$ is continuous (see Appendix VI). Now, by Glicksberg's (1952) Theorem, there exists a Nash equilibrium $\left(x_{i}^{*}, u_{i}^{*}\right)$ in $\mathcal{G}^{\prime}$. However, since $y_{i}$ is a never-best response given $E$, we have

$$
\max _{x_{i} \in X_{i}^{\prime}} \zeta_{i}^{\prime}\left(x_{i}, u_{i}\right)=\max _{x_{i} \in X_{i}^{\prime}}\left[u_{i}^{\omega}\left(x_{i}\right)-u_{i}^{\omega}\left(y_{i}\right)\right]>0
$$

for all $u_{i}^{\omega} \in \mathcal{P}(\Omega \mid E)$. Therefore, for any $u_{i} \in \mathcal{P}(E)$,

$$
\zeta_{i}^{\prime}\left(x_{i}^{*}, u_{i}\right) \geq \zeta_{i}^{\prime}\left(x_{i}^{*}, u_{i}^{*}\right)=\max _{x_{i} \in X_{i}^{\prime}} \zeta_{i}^{\prime}\left(x_{i}, u_{i}^{*}\right)>0
$$

Thus, $u_{i}^{\omega}\left(x_{i}^{*}\right)>u_{i}^{\omega}\left(y_{i}\right)$ for all $u_{i}^{\omega} \in \mathcal{P}(\Omega \mid E)$. By the proof of Epstein and Wang's (1996) Theorem 4.3, $u_{i}^{\omega}\left(x_{i}^{\prime}\right)=\varphi^{-1} \circ u_{i}^{\omega}\left(x_{i}^{\prime}\right)$ for all $x_{i}^{\prime} \in X_{i}$. Therefore, $\varphi^{-1} \circ u_{i}^{\omega}\left(x_{i}^{*}\right)>\varphi^{-1} \circ u_{i}^{\omega}\left(y_{i}\right)$ for all $u_{i}^{\omega} \in \mathcal{P}(\Omega \mid E)$. Since $\mathcal{P}(E) \sim^{\text {homeomorphic }}$ $\mathcal{P}(\Omega \mid E)$, it follows that $u_{i}\left(x_{i}^{*}\right)>u_{i}\left(y_{i}\right)$ for all $u_{i} \in \mathcal{P}(E)$. By marginal consistency, $u_{i}\left(x_{i}^{*}\right)>u_{i}\left(y_{i}\right)$ for all $u_{i} \in \mathcal{P}_{i}\left(X^{E}\right)$. By Lemma $5, x_{i}^{*}$ strictly dominate $y_{i}$ given $X^{E}$.

Similarly, a strategy $y_{i}$ is said to be a never-best response given $Y \subseteq X$ if, for every $u_{i} \in \mathcal{P}_{i}(Y)$,

$$
u_{i}\left(x_{i}\right)>u_{i}\left(y_{i}\right) \text { for some } x_{i} \in X_{i} .
$$

An immediate implication of Theorem 1 is the following.

Corollary 2 Let $Y$ be a compact set of strategy profiles. Then, a strategy $y_{i}$ is a never-best response given $Y$ iff it is strictly dominated given $Y$.

Proof. Consider $E \equiv Y \times T_{1} \times T_{2} \times \ldots \times T_{n}$. By Epstein and Wang's (1996) Theorem 6.1, $T_{i}$ is compact. By the Tychonoff Theorem, $E$ is compact. Therefore, $\left[y_{i}\right.$ is strictly dominated given $\left.Y\right] \Longleftrightarrow$ by Theorem $1\left[y_{i}\right.$ is a never-best response given $E] \Longleftrightarrow$ by Definition $2\left[\right.$ for every $\omega \in K_{i} E, u_{i}^{\omega}\left(x_{i}\right)>u_{i}^{\omega}\left(y_{i}\right)$ for some $\left.x_{i} \in X_{i}\right] \Longleftrightarrow$ by the compactness of $E\left[\right.$ for every $u_{i} \in \mathcal{P}(\Omega \mid E), u_{i}\left(x_{i}\right)>u_{i}\left(y_{i}\right)$ for some $\left.x_{i} \in X_{i}\right] \Longleftrightarrow$ by Epstein and Wang's (1996) Theorem 4.3 [for every $u_{i} \in \mathcal{P}(E)$, $u_{i}\left(x_{i}\right)>u_{i}\left(y_{i}\right)$ for some $\left.x_{i} \in X_{i}\right] \Longleftrightarrow$ by marginal consistency $\left[\right.$ for every $u_{i} \in \mathcal{P}_{i}(Y)$, $u_{i}\left(x_{i}\right)>u_{i}\left(y_{i}\right)$ for some $\left.x_{i} \in X_{i}\right] \Longleftrightarrow\left[y_{i}\right.$ is a never-best response given $\left.Y\right]$

Remark 2. In the case of expected utility, Corollary 2 therefore generalizes a result that, in a finite game, a strategy is a never-best response if and only if it is strictly dominated (see, for instance, Luo's (2002) Lemma 1, Osborne and Rubinstein's (1994) Lemma 60.1, and Pearce's (1984) Lemma 3).

## 3 The Foundation of Stability

### 3.1 Stability

Within the context of strategic interactions, we shall employ a natural extension of the notion of a vN-M stable set, due to Luo (2001), as follows.

Definition 3. A subset $\mathcal{K} \subseteq X$ is a (general) stable set if it is a vN-M stable set with respect to $\succ^{\mathcal{K}}$, where $x \succ^{\mathcal{K}} y$ iff, for some $i, x_{i}$ strictly dominates $y_{i}$ given $\mathcal{K}$.

That is, a stable set $\mathcal{K}$ satisfies:

1. [internal stability] $\forall x \in \mathcal{K}, y \succ^{\mathcal{K}} x$ for all $y \in \mathcal{K}$, and
2. [external stability] $\forall x \notin \mathcal{K}, y \succ^{\mathcal{K}} x$ for some $y \in \mathcal{K}$.

In other words, $\mathcal{K}$ is free of inner contradictions - i.e., no element in $\mathcal{K}$ can be dominated by an element in $\mathcal{K}$, with respect to the conditional dominance relation $\succ^{\mathcal{K}}$. Furthermore, $\mathcal{K}$ is free of external inconsistencies - i.e., any element outside $\mathcal{K}$ is dominated by an element in $\mathcal{K}$, with respect to the conditional dominance relation $\succ^{\mathcal{K}}$. Clearly, every stable set must be in Cartesian-product form.

### 3.2 Rationality

From an epistemic perspective, at a state $\omega$, player $i$ knows only the set $P_{i}(\omega)$. That is, he considers it possible that the true state could be any state in $P_{i}(\omega)$, but not any state outside $P_{i}(\omega)$. In particular, at that state player $i$ can conclude only that all his plausible choices of strategy are within the scope of $X_{i}^{P_{i}(\omega)}$. ${ }^{10}$ We therefore define the notion of "rationality" by requiring that the choice set $X_{i}^{P_{i}(\omega)}$ consists of all the best replies in face of epistemic uncertainty $P_{i}(\omega)$. Formally, let

$$
B R_{i}(\omega) \equiv\left\{x_{i} \in X_{i} \mid x_{i} \text { is a best response given } P_{i}(\omega)\right\} .
$$

Define $i$ is rational at $\omega$ if

$$
X_{i}^{P_{i}(\omega)}=B R_{i}(\omega) .
$$

Let

$$
R_{i} \equiv\{\omega \in \Omega \mid i \text { is rational at } \omega\} .
$$

Let $R \equiv \cap_{i \in N} R_{i}$ denote the event that "everyone is rational."

[^9]
### 3.3 Epistemic foundation of stability

We next start to explore the epistemic condition for the "stable" pattern of behavior. Up until now, we have not imposed any essential condition on regular preferences and hence have allowed for a rather arbitrary information structure. In particular, the knowledge operator might violate the axiom of knowledge. Somewhat surprisingly, without referring to other conditions, the notion of rationality yields no strategic implication since both rationality as well as common knowledge of rationality are consistent with any strategic behavior.

Lemma $6 X^{\text {RПCKR }}=X$.
Proof. See Appendix VII.
Throughout this subsection, we thereby assume the weak axiom of knowledge - i.e., we assume that $\omega \in P_{i}(\omega)$ for all $\omega \in R \cap C K R$. Moreover, we assume that, from an individual's epistemic viewpoint, each player is aware that his choices of strategy are independent of other players' choices of strategy, in the sense that $X^{P_{i}(\omega)}=X_{i}^{P_{i}(\omega)} \times X_{-i}^{P_{i}(\omega)}$. We are now in a position to present the main results of this section: rationality and common knowledge of rationality jointly imply stability.

## Theorem $2 X^{R \cap C K R}$ is a stable set.

To prove Theorem 2, we need the following two lemmas.
Lemma 7 Suppose $X^{P_{i}(\omega)}=\times_{j \in N} X_{j}^{P_{j}(\omega)}$ for all i. Then, $\times_{j \in N} X_{j}^{P_{j}(\omega)}$ is a stable set iff $\omega \in R$.

Proof. Let $X(\omega) \equiv \times_{j \in N} X_{j}^{P_{j}(\omega)}$. "if part": Let $\omega \in R$. We proceed to verify that $X(\omega)$ is a stable set.

Internal stability. Assume, in negation, that $y \succ^{X(\omega)} x$ for some $x, y \in$ $X(\omega)$. Then, for some $i, y_{i}$ strictly dominates $x_{i}$ given $X(\omega)$. By Lemma 5 , $u_{i}\left(y_{i}\right)>u_{i}\left(x_{i}\right)$ for all $u_{i} \in \mathcal{P}_{i}(X(\omega))$. Since $X(\omega)=X^{P_{i}(\omega)}$, by Theorem 1 and (1.1) of Lemma 1, it therefore follows that $x_{i} \notin \arg \max _{z_{i} \in X_{i}} u_{i}^{\omega^{\prime}}\left(z_{i}\right)$ for all $\omega^{\prime} \in K_{i} P_{i}(\omega)$. However, since $\omega \in R_{i}, x_{i} \notin X_{i}^{P_{i}(\omega)}$, which is a contradiction.

External stability. Let $x \in X \backslash X(\omega)$. Since $\omega \in R, x_{i} \notin B R_{i}(\omega)$ for some $i$. Since $X(\omega)=X^{P_{i}(\omega)}$, by Theorem 1 and (1.1) of Lemma 1, there exists $y_{i} \in X_{i}$ that dominates $x_{i}$ given $X(\omega)$. Consider a partial ordered set $\left(X_{i}^{\prime}, \succcurlyeq\right)$, such that

$$
X_{i}^{\prime} \equiv\left\{y_{i} \in X_{i} \mid y_{i} \text { strictly dominates } x_{i} \text { given } X(\omega)\right\}
$$

and for all $x_{i}^{\prime}, y_{i}^{\prime} \in X_{i}^{\prime}$,
(a) $y_{i}^{\prime} \succ x_{i}^{\prime}$ iff $y_{i}^{\prime}$ strictly dominates $x_{i}^{\prime}$ given $X(\omega)$;
(b) $y_{i}^{\prime} \sim x_{i}^{\prime}$ iff $y_{i}^{\prime}=x_{i}^{\prime}$.

By U. 5 and marginal consistency, $u_{i}$ is continuous over $X_{i}$. By the compactness of $X_{i}$, it is easily verified that every totally-ordered subset of $X_{i}^{\prime}$ has an upper bound in $X_{i}^{\prime}$. By making use of Zorn's Lemma, there is a maximal strategy $\widehat{y}_{i} \in X_{i}^{\prime}$ that strictly dominates $x_{i}$ given $X(\omega)$. By Theorem 1 , it must be the case that $\widehat{y}_{i} \in B R_{i}(\omega)$. But, since $\omega \in R_{i}, \widehat{y}_{i} \in X_{i}^{P_{i}(\omega)}$. Define $y \in X$ be such that, for all $i$,

$$
y_{i}=\left\{\begin{array}{l}
\widehat{y}_{i}, \text { if } x_{i} \notin B R_{i}(\omega) \\
x_{i}, \text { if } x_{i} \in B R_{i}(\omega) .
\end{array}\right.
$$

Clearly, $y \in X(\omega)$ and $y \succ^{X(\omega)} x$.
"only if part": Suppose that $X(\omega)$ is a stable set. Then, $x \in X \backslash X(\omega)$ if, and only if, $y \succ^{X(\omega)} x$ for some $y \in X(\omega)$. By Lemma $5, x \in X \backslash X(\omega)$ if, and only if, there exists a player $i$ such that $u_{i}\left(y_{i}\right)>u_{i}\left(x_{i}\right)$ for all $u_{i} \in \mathcal{P}_{i}(X(\omega))$. Since $X(\omega)=X^{P_{i}(\omega)}$, by Theorem 1 and (1.1) of Lemma 1, it follows that $x \in X(\omega)$ if, and only if, for all $i, x_{i} \in \arg \max _{z_{i} \in X_{i}} u_{i}^{\omega^{\prime}}\left(z_{i}\right)$ for some $\omega^{\prime} \in K_{i} P_{i}(\omega)$. That is, $X_{i}^{P_{i}(\omega)}=B R_{i}(\omega)$ for all $i$. Therefore, $\omega \in R$.

Lemma $8 C K R=K(R \cap C K R)$.
Proof. By $K 3$ and $K 4$ in Lemma 2, we have

$$
\begin{aligned}
K(R \cap C K R) & =K R \cap K(C K R) \\
& =K R \cap K^{2} R \cap K^{3} R \cap \ldots \\
& =C K R .
\end{aligned}
$$

We now turn to the proof of Theorem 2 .
Proof of Theorem 2. Let $\omega \in R \cap C K R$. By Lemma 7, it suffices to verify $X^{P_{i}(\omega)}=\times_{j \in N} X_{j}^{R \cap C K R}$. For $\omega^{\prime} \in R \cap C K R$ define $\widehat{\omega} \equiv\left(x^{\omega^{\prime}} ; t^{\omega}\right)$. For $j=$ $1,2, \ldots, n$, by (1.2) of Lemma $1, P_{j}(\widehat{\omega})=P_{j}(\omega)$. Since $\omega \in C K R$, by Lemma $8, P_{j}(\widehat{\omega}) \subseteq R \cap C K R$. Again, by Lemma $8, \widehat{\omega} \in C K R$. But, since $\omega \in R_{j}$, $X_{j}^{P_{j}(\omega)}=B R_{j}(\omega)$. Thus, $X_{j}^{P_{j}(\widehat{\omega})}=B R_{j}(\widehat{\omega})$. That is, $\widehat{\omega} \in R_{j}$ for $j=1,2, \ldots, n$. Therefore, $\widehat{\omega} \in R \cap C K R$. By the weak axiom of knowledge, $\widehat{\omega} \in P_{i}(\widehat{\omega})$. Thus, $\widehat{\omega} \in P_{i}(\omega)$, hence, $x^{\omega^{\prime}} \in X^{P_{i}(\omega)}$ for all $\omega^{\prime} \in R \cap C K R$, i.e., $X^{P_{i}(\omega)} \supseteq X^{R \cap C K R}$. Since, by Lemma $8, P_{i}(\omega) \subseteq R \cap C K R, X^{P_{i}(\omega)} \subseteq X^{R \cap C K R}$. Therefore, $X^{P_{i}(\omega)}=$ $X^{R \cap C K R}$. However, since $X^{P_{i}(\omega)}=X_{i}^{P_{i}(\omega)} \times X_{-i}^{P_{i}(\omega)}$ for all $i$, it therefore follows that $X^{P_{i}(\omega)}=\times_{i \in N} X_{i}^{P_{i}(\omega)}$. Consequently, $X^{P_{i}(\omega)}=\times_{j \in N} X_{j}^{R \cap C K R}$.

An immediate implication of Theorem 2 is the following.
Corollary 3 For any $\omega \in R \cap C K R, X^{P_{i}(\omega)}$ is a stable set and, moreover, $\times_{j \in N} X_{j}^{P_{i(j)}(\omega)} \quad($ where $i(j) \in N)$ is a stable set.
Proof. By the proof of Theorem 2, $X^{P_{i}(\omega)}=X^{R \cap C K R}$ for all $i$. By Theorem 2, $X^{P_{i}(\omega)}$ is a stable set. Moreover, $\times_{j \in N} X_{j}^{P_{i(j)}(\omega)}=X^{R \cap C K R}$ since, by the proof of Theorem 2, $X^{R \cap C K R}=\times_{j \in N} X_{j}^{R \cap C K R}$. Thus, $\times_{j \in N} X_{j}^{P_{i(j)}^{(\omega)}}$ is a stable set.

Remark 3. Following J. von Neumann and O. Morgenstern, a stable set is viewed as a prevailing social norm in a society. Accordingly, a social norm is "well known to the community" (see Shubik 1982, p. 261). Under this sort of assumption of social knowledge (without assuming the axiom of knowledge), Lemma 7 tells that the "stable" pattern of behavior is sustained by rational players and, moreover, the "stable" pattern of behavior is attributed only to rational players. The following example illustrates that the assumption in Lemma 7 plays a crucial role.

Example 2. Consider the following two-person game of "guessing numbers": $\mathcal{G}=\left(N,\left\{X_{i}\right\},\left\{\zeta_{i}\right\}\right)$, where $N=\{1,2\}, X_{1}=X_{2}=[0,1], \zeta_{i}\left(x_{i}, x_{j}\right)=1-\left(x_{i}-\right.$ $\left.x_{j}\right)^{2}$ for $i=1,2$ and $i \neq j$.

Case 1. Let $\omega \in \Omega$ be such that

- $P_{1}(\omega)=[2 / 3,1] \times[2 / 3,1] \times T_{1} \times T_{2}$
- $P_{2}(\omega)=[0,1] \times[0,1] \times T_{1} \times T_{2}$.

Clearly, $\omega \in R$. However, $X_{1}^{P_{1}(\omega)} \times X_{2}^{P_{2}(\omega)}=[2 / 3,1] \times[0,1]$ is not a stable set since it violates internal stability, i.e., for any $u_{2} \in \mathcal{P}_{2}([2 / 3,1] \times[0,1])$,

$$
u_{2}(1) \geq 8 / 9>5 / 9 \geq u_{2}(0)
$$

Note that these inequalities follow from the certainty equivalence and the weak monotonicity of regular preferences.

Case 2. Let $\omega \in \Omega$ be such that

- $P_{1}(\omega)=[0,1] \times[2 / 3,1] \times T_{1} \times T_{2}$
- $P_{2}(\omega)=[0,1] \times[0,1] \times T_{1} \times T_{2}$.

Thus, $X_{1}^{P_{1}(\omega)} \times X_{2}^{P_{2}(\omega)}=[0,1] \times[0,1]$ is a stable set. However, at $\omega$, player 1 is not rational since the strategies lying in $[0,2 / 3)$ cannot be rationalized by any $u_{1}^{\omega} \in \mathcal{P}_{2}\left(\Omega \mid P_{1}(\omega)\right)$.

## 4 Discussions

4.1 Epistemic games. Note that a strategic game $\mathcal{G} \equiv\left(N,\left\{X_{i}\right\},\left\{\zeta_{i}\right\}\right)$ does not specify players' preferences in the face of strategic uncertainty; it specifies only players' payoff functions $\zeta_{i}$. From an epistemic perspective, a complete outcome of the game $\mathcal{G}$ is summarized by a state. A "transparent" game associated with $\mathcal{G}$ is determined by epistemic types. Formally, a "transparent" game at type profile $t$ is defined as:

$$
(\mathcal{G}, \psi \circ t) \equiv\left\{\omega \in \Omega \mid\left(t_{1}^{\omega}, t_{2}^{\omega}, \ldots, t_{n}^{\omega}\right)=t\right\},
$$

where $\psi \circ t=\left(\psi \circ t_{1}, \psi \circ t_{2}, \ldots, \psi \circ t_{n}\right)$. The state space $\Omega$ can be viewed as an "opaque" game in terms of

$$
\Omega=\bigcup_{t \in T_{1} \times T_{2} \times \ldots \times T_{n}}(\mathcal{G}, \psi \circ t) .
$$

Moreover, the game associated with a collection of preference models $\mathcal{P}^{*}(\Omega) \equiv$ $\left(\mathcal{P}_{1}^{*}(\Omega), \mathcal{P}_{2}^{*}(\Omega), \ldots, \mathcal{P}_{n}^{*}(\Omega)\right)$ in the sense of Epstein (1997) is given by

$$
\left(\mathcal{G}, \mathcal{P}^{*}(\Omega)\right)=\bigcup_{u^{n} \in \mathcal{P}_{1}^{*}(\Omega) \times \mathcal{P}_{2}^{*}(\Omega) \times \ldots \times \mathcal{P}_{n}^{*}(\Omega)}\left(\mathcal{G}, u^{n}\right) .
$$

Within our framework in this paper, the statement "a game is common knowledge" is a formal statement rather than an informal "meta-sense": A game is common knowledge if, and only if, the game, as a subset of states, is commonly known (cf. also Zamir and Vassilakis 1993, pp. 496-497). In particular, the "opaque" game is commonly known.
4.2 The rationale behind a choice set. Within the conventional semantic framework, Luo (2002) studied epistemic foundations behind the criterion of stability. In particular, at a state of the world each player is exogenously associated with a nonempty subset of strategies that is interpreted as a choice set. In our framework in this paper, the choice set $X_{i}^{P_{i}(\omega)}$ should be viewed as endogenous since it is deduced from the information structure $P_{i}(\omega)$ (cf. also Appendix VIII for further discussion).

While in Savage's framework of a single-person's decision making, the decision maker would be well aware of his choice that affects no states, this is not appropriate here. In the context of strategic interaction, each player's choice of strategy should be included in the description of a state since each player must take into account the choices of the other players. For example, the choice of strategy by $i$ should depend on the choice of strategy by $j$ that, in turn, should depend on the choice of strategy by $i .^{11}$ Of course, a player can do whatever he

[^10]wants, but he might not know what it is he wants, because what a player wants to do often depends on what others want to do (see also 4.3). Consequently, if a player unconsciously makes a choice, then he certainly does not know his own choice; if a player consciously makes a choice, then he perhaps does not know his own choice, because the player might not know what it is he wants. Although a state of the world does specify a strategy for a player, the player simply may not know his own strategy in the face of uncertainty. What he knows is only the scope of strategies. The correlation of strategy allowed in our framework could be another origin for the ignorance of strategy. In addition, a player may not know his own choice of strategy in games with imperfect recall (cf. Rubinstein 1998, Chapter 4). ${ }^{12}$

It is easy to see that $i$ knows his strategy $x_{i}^{\omega}$ at $\omega$ if, and only if, $X_{i}^{P_{i}(\omega)}=$ $\left\{x_{i}^{\omega}\right\}$. From an epistemic viewpoint, the requirement that a player knows his using strategy seems to be rather a restrictive assumption in strategic settings. The following example demonstrates this point.

Example 3. Consider a two-person game. For simplicity, we consider only the probabilistic notion of knowledge - i.e., "belief with probability 1." Consider four states as follows:

> Thus one important consideration for a player in such a game is to protect himself against having his intentions found out by his opponent. Playing several such strategies at random, so that only their probabilities are determined is a very effective way to achieve a degree of such protection: By this device the opponent cannot possibly find out what the player's strategy is going to be, since the player does not know it himself (von Neumann and Morgenstern 1944, p. 146).

Therefore, this classical rationale posits that a player may show a tendency to consciously choose not to know his choice. Walker and Wooders (2001) found that the serve-and-return play of John McEnroe, Bjorn Borg, Boris Becker, and Pete Sampras at Wimbledon and other professional tennis players is largely consistent with the minimax hypothesis. For non-zero-sum games, see Reny and Robson (2002). See also Lo (1996) and Eichberger and Kelsey (1996) for discussions on mixing behavior in the non-expected utility model.
${ }^{12}$ In practical decision-making, people screw up, break hearts, and get annoyed. They often suffer from the difficulty to make a decision.

$$
\left\{\begin{array}{l}
\omega_{1}=\left(x_{1}, x_{2} ; t_{1}, t_{2}\right) \\
\omega_{2}=\left(x_{1}^{\prime}, x_{2} ; t_{1}, t_{2}\right) \\
\omega_{3}=\left(x_{1}, x_{2} ; t_{1}^{\prime}, t_{2}\right) \\
\omega_{4}=\left(x_{1}^{\prime}, x_{2} ; t_{1}^{\prime}, t_{2}\right)
\end{array}\right.
$$

Since $T_{i} \sim^{\text {homeomorphic }} \Delta\left(T_{i} \times T_{j} \times X\right)$, we let $\mu_{t_{1}}=\psi \circ t_{1}$ and $\mu_{t_{1}^{\prime}}=\psi \circ t_{1}^{\prime}$ such that

$$
\mu_{t_{1}}\left(\omega_{i}\right)=\left\{\begin{array}{ll}
1 / 2, & \text { if } i=1,2 \\
0, & \text { if } i=3,4
\end{array} \text { and } \mu_{t_{1}^{\prime}}\left(\omega_{i}\right)=1 / 4 \text { for } i=1,2,3,4\right.
$$

Thus, we have

$$
P_{1}(\omega)=\left\{\begin{array}{ll}
\left\{\omega_{1}, \omega_{2}\right\}, & \text { if } \omega=\omega_{1}, \omega_{2} \\
\left\{\omega_{1}, \omega_{2}, \omega_{3}, \omega_{4}\right\}, & \text { if } \omega=\omega_{3}, \omega_{4}
\end{array} .\right.
$$

While player 1 knows his own type at $\omega_{1}$, he does not know his own strategy at that state. In particular, $X_{1}^{P_{i}(\omega)}=\left\{x_{1}, x_{1}^{\prime}\right\}$.
4.3 Ignorance of own type. Note that $T_{i} \sim^{\text {homeomorphic }} \mathcal{P}(\Omega)$. A player with an epistemic type is uncertain not only about the strategy profiles, but also about the type profiles. ${ }^{13}$ In particular, the player is uncertain about his own types or own preferences (see also Heifetz and Samet's (1998, p. 330) Remark). In Example 3, at $\omega_{3}$ player 1 does not know whether his type is $t_{1}$ or $t_{1}^{\prime}$. As Epstein and Wang (1996, p. 1352) wrote, "... it seems natural given an agent who does not perfectly understand the nature of the primitive state space ... and who reflects on the nature and degree of his misunderstanding. ... uncertainty about own preferences has been shown to be useful also in modeling preference for flexibility (Kreps (1979)) and behavior given unforeseen contingencies (Kreps (1992))."

[^11]In the case of a single-person decision making, this viewpoint relates to the decision maker's introspection - i.e., he is uncertain not only about the true state of nature, but also about his preferences about this uncertainty, his preferences about his preferences about this uncertainty, and so on. The viewpoint of the ignorance of own type subsequently puts forward a novel interpretation for using the notion of choice sets in orthodox choice theory.
4.4 The definition of rationality. To study the set-valued solution concept of a stable set, the notion of rationality used in this paper is a bit different from the conventional one used in the literature - e.g., Aumann and Brandenburger (1995) and Epstein (1997) defined "player $i$ is rational at $\omega$ " as: $u_{i}^{\omega}\left(x_{i}^{\omega}\right) \geq$ $u_{i}^{\omega}\left(y_{i}\right)$ for all $y_{i} \in X_{i} \cdot{ }^{14}$ (See Appendix IX for the relationship between this ex post rationality and stability.) However, as Aumann and Brandenburger (1995, Section 7a) pointed out, this sort of definition of rationality is purely descriptive; it purports to describe what do players do and what do they believe; not why players do what they do, not what should they do. To make sense of it from an individual's viewpoint, a player should be aware of (and hence know) his own true type and of his own using action. By (1.2) of Lemma 1, the information structure is therefore partitional. Subsequently, this definition of rationality arises the question about its applicability in general cases where players are boundedly rational.

The notion of rationality used in this paper is based upon the epistemic aspects and, hence, it is also prescriptive. Furthermore, the notion of rationality should be referred to a player's type since preferences are determined by the player's type. For example, let $t_{i}^{*}$ be $i$ 's rational type, and let $t_{i}^{\prime}$ and $t_{i}^{\prime \prime}$ be two plausible types that $t_{i}^{*}$ cannot exclude. Suppose that $x_{i}^{\prime}$ and $x_{i}^{\prime \prime}$ are best responses with respect to $\psi \circ t_{i}^{\prime}$ and $\psi \circ t_{i}^{\prime \prime}$, respectively. ${ }^{15}$ It seems natural that the rational type $t_{i}^{*}$ would not preclude the choices of $x_{i}^{\prime}$ and $x_{i}^{\prime \prime}$ from $i$ 's disposal and, moreover, the rational type $t_{i}^{*}$ should preclude all the strategies that are not a best response to any of his types that he cannot exclude. That is exactly the definition used in this paper.

[^12]4.5 The completeness of a state space. In this paper we view a state as a full description of the world. It is best to think of a state as an endogenous variable since a state is constructed by strategies and Harsanyi's types. ${ }^{16}$ A state specifies what every player does, and what every player thinks about what every player does, and so on; it specifies every player's preferences, and every player's preferences about every player's preferences, and so on; it specifies what every player knows, and what every player knows about what every player knows, and so on. The state space includes all possible states and is intrinsically infinite. The completeness of a state space is crucial for our main results in this paper. In particular, we cannot expect a similar result as Theorem 1 within an exogenous finite model of state space.
4.6. Applications in other models of preferences. Throughout this paper we restrict attention to the class of regular preferences, and all results here are not confined with the restriction. As pointed out in Epstein (1997), our analysis can be applied to other specific models of preferences; for example, the subjective expected utility model, the ordinal expected utility model, the probabilistic sophistication model, the Choquet expected utility model, and so on.
4.7 The significance of the "stable" pattern of behavior. To connect with real-life phenomena, von Neumann and Morgenstern (1947) literally interpreted a vN-M stable set as a social norm in a society. As von Neumann and Morgenstern put it so bluntly, "This is clearly how things are in actual social organizations ..." (see von Neumann and Morgenstern 1947, p. 42). The rationales behind the idea of stability are deeply profound.

[^13]
## APPENDIX I: REGULAR PREFERENCE

Let $\mathcal{F}^{u}(\Omega)=\left\{f \in \mathcal{F}(\Omega) \mid f(\Omega)\right.$ is finite; $f^{-1}([r, 1])$ is closed for any $\left.r \in[0,1]\right\}$. Let $\mathcal{F}^{l}(\Omega)=\left\{f \in \mathcal{F}(\Omega) \mid f(\Omega)\right.$ is finite; $f^{-1}((r, 1])$ is open for any $\left.r \in[0,1]\right\}$. A preference is said to be regular if it has a numerical representation $u: \mathcal{F}(\Omega) \rightarrow$ $[0,1]$ satisfying:
U.1. Certainty Equivalence: $u(r)=r, \forall r \in[0,1]$.
U.2. Weak Monotonicity: $f^{\prime} \geq f \Rightarrow u\left(f^{\prime}\right) \geq u(f), \forall f, f^{\prime} \in \mathcal{F}(\Omega)$.
U.3. Inner Regularity: $u(f)=\sup \left\{u(g): g \leq f, g \in \mathcal{F}^{u}(\Omega)\right\}, \forall f \in \mathcal{F}(\Omega)$.
U.4. Outer Regularity: $u(g)=\inf \left\{u(h): h \geq g, h \in \mathcal{F}^{l}(\Omega)\right\}, \forall g \in \mathcal{F}^{u}(\Omega)$.

A regular preference $u$ is said to be "strongly monotonic" if it satisfies:
U. $\mathbf{2}^{\prime}$. Strong Monotonicity: $f^{\prime}>f \Rightarrow u\left(f^{\prime}\right)>u(f), \forall f, f^{\prime} \in \mathcal{F}(\Omega)$.

For the purpose of this paper, we also need the following two additional conditions:
U.5. Uniform Equicontinuity: ${ }^{17} \forall \varepsilon>0, \exists \delta$ such that for every $u \in \mathcal{P}(\Omega)$

$$
\left|u(f)-u\left(f^{\prime}\right)\right|<\varepsilon, \text { whenever } \sup _{\omega \in \Omega}\left|f(\omega)-f^{\prime}(\omega)\right|<\delta .
$$

U.6. Preference-model Closedness: ${ }^{18}$ For any closed set $E \subseteq \Omega, \mathcal{P}(E)$ is closed.

## APPENDIX II: MARGINAL CONSISTENCY

[^14]Marginal consistency is introduced as a primitive requirement in a case where a player is endowed with an arbitrary set of preferences. For the special case of regular preferences, the "marginal consistency" can be defined as follows. Let $\mathcal{F}_{i}(X)$ denote the set of acts $f: X \rightarrow[0,1]$, satisfying $f\left(x_{i}, x_{-i}\right)=f\left(x_{i}^{\prime}, x_{-i}\right)$ for all $\left(x_{i}, x_{-i}\right)$ and $\left(x_{i}^{\prime}, x_{-i}\right)$ in $X$. For any $E \subseteq \Omega$ and $u \in \mathcal{P}(E)$, the "restriction of $u$ to $\mathcal{F}_{i}(X)$ " is referred as a preference in $\mathcal{P}_{i}\left(X^{E}\right)$, denoted by $m r g_{\mathcal{F}_{i}(x)} u$. Say $u$ satisfies the marginal consistency if, $\forall g \in \mathcal{F}_{i}(X), \forall f \in \mathcal{F}(E)$, $m r g_{\mathcal{F}_{i}(X)} u(g)=u(f)$ whenever $g\left(x^{\omega}\right)=f(\omega)$ (in particular, $\operatorname{mrg}_{\mathcal{F}_{i}(X)} u\left(x_{i}\right)=$ $\left.u\left(x_{i}\right) \forall x_{i} \in X_{i}\right)$. By Epstein and Wang's (1996) Theorem D.2, $u$ must satisfy marginal consistency and, hence, $\left\{\operatorname{mrg}_{\mathcal{F}_{i}(X)} u \mid u \in \mathcal{P}(E)\right\}=\mathcal{P}_{i}\left(X^{E}\right)$.

## APPENDIX III: PROOF OF LEMMA 2

Proof of Lemma 2. Clearly, $K 1$ holds by U.1; $K 2$ and $K 3$ hold by the definition of knowledge. To prove $K 4$, note that $X$ satisfies the second axiom of countability - i.e., the topology on $X$ has a countable basis - since $X$ is a compact metric space (see, e.g., Aliprantis and Border 1999, Chapter 3). We divide this proof into the following three steps.

Step 1. $\Omega$ satisfies the second axiom of countability.
By the construction of a type space, $\Omega \subseteq \Omega_{0} \times\left(\times_{k=0}^{\infty} \mathcal{P}^{n}\left(\Omega_{k}\right)\right)$, where $\Omega_{0}=X$ and $\Omega_{k}=\Omega_{k-1} \times \mathcal{P}^{n}\left(\Omega_{k-1}\right)$ for $k \geq 1$. By the fact that the countable Cartesian product of the second countable spaces is the second countable, it suffices to show that $\mathcal{P}(X)$ satisfies the second axiom of countability.

Following Epstein and Wang (1996), consider the topology on $\mathcal{P}(X)$ generated by the subbasis consisting of:

$$
\left\{u: u(g)<r, g \in \mathcal{F}^{u}(X), r \in[0,1]\right\} \text { and }\left\{u: u(h)>r, h \in \mathcal{F}^{l}(X), r \in[0,1]\right\} .
$$

Let $\mathcal{B}_{\tau}$ be a countable basis of this topology on $X$, and let

$$
\mathcal{B} \equiv\left\{B \mid B=\cup_{k=1}^{K} B_{k}, B_{k} \in \mathcal{B}_{\tau}\right\},
$$

where $K$ is a positive integer, and let

$$
\mathcal{C} \equiv\{C \mid C=X \backslash B, B \in \mathcal{B}\}
$$

Consider the following two classes of functions:

$$
\begin{aligned}
\widehat{\mathcal{F}}^{u}(X) & \equiv\left\{f \in \mathcal{F}^{u}(X) \mid f=\sum_{k=1}^{K} q_{k} 1 c_{k} ; q_{k} \in Q \text { and } C_{k} \in \mathcal{C}\right\} \text { and } \\
\widehat{\mathcal{F}}^{l}(X) & \equiv\left\{f \in \mathcal{F}^{l}(X) \mid f=\sum_{k=1}^{K} q_{k} 1_{B_{k}} ; q_{k} \in Q \text { and } B_{k} \in \mathcal{B}\right\}
\end{aligned}
$$

where $Q$ is the set of all rational numbers in $[0,1]$. Clearly, $\widehat{\mathcal{F}}^{u}(X)$ and $\widehat{\mathcal{F}}^{l}(X)$ are both countable sets. Now consider the following class of sets:

$$
\left\{u: u(g)<q, g \in \widehat{\mathcal{F}}^{u}(X), q \in Q\right\} \text { and }\left\{u: u(h)>q, h \in \widehat{\mathcal{F}}^{l}(X), q \in Q\right\} .
$$

Note that $h \in \mathcal{F}^{l}(X)$ can be expressed as $h=\sum_{k=1}^{K} r_{k} 1_{G_{k}}$, where $r_{k} \in[0,1]$ and $G_{k}$ is open in $X$ (cf. Epstein and Wang 1996, p. 1366). Since $\mathcal{B}_{\tau}$ is a countable basis, $G_{k}=\cup_{l=1}^{\infty} B_{l, k}$ (where $B_{l, k} \in \mathcal{B}_{\tau}$ ). For $r, r_{k} \in[0,1]$, we can find $q_{m, k} \uparrow r_{k}$ and $q_{k} \downarrow r$, where $q_{m, k}, q_{k} \in Q$. Define $h_{m} \equiv \Sigma_{k=1}^{K} q_{m, k} 1_{\cup_{l=1}^{m} B_{l, k}}$. Clearly, $h_{m} \leq h$ and $h_{m}(x) \uparrow h(x)$ for each $x \in X$. Now by U.3, for any $\varepsilon>0$, there exists $g \leq h, g \in \mathcal{F}^{u}(\Omega)$ such that

$$
u(h)-\varepsilon<u(g) \leq u(h) .
$$

By U.5, without loss of generality we may assume $g<h$. Since $g \in \mathcal{F}^{u}(X)$ can be expressed as $g=\sum_{k=1}^{K^{\prime}} r_{k}^{\prime} 1_{F_{k}}$, where $r_{k}^{\prime} \in[0,1]$ and $F_{k}$ is closed in $X$ (cf. Epstein and Wang 1996, p. 1366). Therefore, $h_{m} \geq g$ for sufficiently large $m$. Thus, $u\left(h_{m}\right) \uparrow u(h)$. Hence,

$$
\{u: u(h)>r\}=\bigcup_{m=1}^{\infty} \bigcup_{k=1}^{\infty}\left\{u: u\left(h_{m}\right)>q_{k}\right\} .
$$

Similarly, we have

$$
\{u: u(g)<r\}=\bigcup_{m=1}^{\infty} \bigcup_{k=1}^{\infty}\left\{u: u\left(g_{m}\right)<q_{k}\right\} .
$$

Thus, $\mathcal{E}$ generates the topology on $\mathcal{P}(X)$. Since $\mathcal{E}$ is countable, $\mathcal{P}(X)$ satisfies the second axiom of countability.

Step 2. $K_{i} E \cap K_{i} F \subseteq K_{i}(E \cap F)$ for any closed sets $E, F \subseteq \Omega$.
Let $\omega \in K_{i} E \cap K_{i} F$. Since $E$ and $F$ are closed, $u_{i}^{\omega} \in \mathcal{P}(\Omega \mid E)$ and $u_{i}^{\omega} \in$ $\mathcal{P}(\Omega \mid F)$. Therefore,

$$
u_{i}^{\omega}(f)=u_{i}^{\omega}\left(1_{E} f\right) \text { and } u_{i}^{\omega}(f)=u_{i}^{\omega}\left(1_{F} f\right), \forall f \in \mathcal{F}(\Omega)
$$

Thus,

$$
u_{i}^{\omega}(f)=u_{i}^{\omega}\left(1_{E} f\right)=u_{i}^{\omega}\left(1_{E \cap F} f\right), \forall f \in \mathcal{F}(\Omega) .
$$

That is, $\omega \in K_{i}(E \cap F)$.
Step 3. $\bigcap_{\lambda \in \Lambda} K_{i} E^{\lambda} \subseteq K_{i}\left(\bigcap_{\lambda \in \Lambda} E^{\lambda}\right)$.
Let $\left\{E^{\lambda}\right\}_{\lambda \in \Lambda}$ be a family of closed subsets of $\Omega$. Since, by Step $1, \Omega$ satisfies the second axiom of countability, it follows that there exists a countable sequence of open sets $\left\{\Omega \backslash E^{k}\right\}_{k=1}^{\infty}$ such that

$$
\bigcup_{\lambda \in \Lambda}\left[\Omega \backslash E^{\lambda}\right]=\bigcup_{k=1}^{\infty}\left[\Omega \backslash E^{k}\right]
$$

or equivalently

$$
\bigcap_{\lambda \in \Lambda} E^{\lambda}=\bigcap_{k=1}^{\infty} E^{k} .
$$

Without loss of generality, $\forall k \geqslant 1, E^{k} \supseteq E^{\lambda}$ for some $\lambda \in \Lambda$. Let $\omega_{\infty} \in$ $\bigcap_{\lambda \in \Lambda} K_{i} E^{\lambda}$. Then, $\omega \in K_{i} E^{k}, \forall k \geqslant 1$. Now consider the sequence $\left\{\bar{E}^{k}\right\}_{k=1}^{\infty}$ such that $\bar{E}^{1}=E^{1}, \bar{E}^{2}=\bar{E}^{1} \cap E^{2}, \ldots, \bar{E}^{k}=\bar{E}^{k-1} \cap E^{k}, \ldots$. Clearly, $\bar{E}^{k} \downarrow \cap_{\lambda \in \Lambda} E^{\lambda}$. By Step $2, \omega \in K_{i}^{k} \bar{E}, \forall k \geqslant 1$. The result therefore follows from Epstein and Wang's (1996) Theorem 4.4.

Proof of Lemma 4. For any $u_{1}, u_{2} \in \mathcal{P}(E)$ and $\alpha \in[0,1]$, we proceed to verify that $\alpha u_{1}+(1-\alpha) u_{2} \in \mathcal{P}(E)$. Obviously, U.1, U.2, U.2', U.5, and U. 6 hold. Let $f \in \mathcal{F}(E)$. Then,

$$
\begin{aligned}
& {\left[\alpha u_{1}+(1-\alpha) u_{2}\right](f) } \\
= & \alpha u_{1}(f)+(1-\alpha) u_{2}(f) \\
= & \sup \left\{\alpha u_{1}(g): g \leq f, g \in \mathcal{F}^{u}(E)\right\}+\sup \left\{(1-\alpha) u_{2}(g): g \leq f, g \in \mathcal{F}^{u}(E)\right\} \\
\geq & \sup \left\{\alpha u_{1}(g)+(1-\alpha) u_{2}(g): g \leq f, g \in \mathcal{F}^{u}(E)\right\} \\
= & \sup \left\{\left[\alpha u_{1}+(1-\alpha) u_{2}\right](g): g \leq f, g \in \mathcal{F}^{u}(E)\right\} .
\end{aligned}
$$

Moreover, for sufficiently small $\varepsilon>0$, there exist $g_{1}, g_{2} \in \mathcal{F}^{u}(E)$ such that $g_{1} \leq f, g_{2} \leq f, u_{1}\left(g_{1}\right)>u_{1}(f)-\varepsilon$, and $u_{2}\left(g_{2}\right)>u_{2}(f)-\varepsilon$. Define $g^{\prime}(\omega) \equiv$ $\max \left[g_{1}(\omega), g_{2}(\omega)\right]$. Clearly, $g^{\prime} \in \mathcal{F}^{u}(E)$ and $g^{\prime} \leq f$. By U.2, it follows that

$$
\begin{aligned}
& \sup \left\{\left[\alpha u_{1}+(1-\alpha) u_{2}\right](g): g \leq f, g \in \mathcal{F}^{u}(E)\right\} \\
\geq & \alpha u_{1}\left(g^{\prime}\right)+(1-\alpha) u_{2}\left(g^{\prime}\right) \\
\geq & \alpha u_{1}\left(g_{1}\right)+(1-\alpha) u_{2}\left(g_{2}\right) \\
\geq & \alpha u_{1}(f)+(1-\alpha) u_{2}(f)-\varepsilon \\
= & {\left[\alpha u_{1}+(1-\alpha) u_{2}\right](f)-\varepsilon . }
\end{aligned}
$$

Thus, U. 3 holds. Similarly, U. 4 holds.

## APPENDIX V: PROOF OF LEMMA 5

Proof of Lemma 5. Let $E$ be a compact event satisfying $X^{E}=Y$. Clearly, $X_{-i}^{E}=Y_{-i}$.
"if part": Suppose that $u_{i}\left(x_{i}\right)>u_{i}\left(y_{i}\right)$ for all $u_{i} \in \mathcal{P}_{i}(Y)$. By marginal consistency, $u_{i}\left(x_{i}\right)>u_{i}\left(y_{i}\right)$ for all $u_{i} \in \mathcal{P}(E)$. For any $\omega \in E, u_{i}\left(x_{i}\right)>u_{i}\left(y_{i}\right)$ for all $u_{i} \in \mathcal{P}(E \mid\{\omega\})$. Since $\mathcal{P}(E \mid\{\omega\}) \sim^{\text {homeomorphic }} \mathcal{P}(\{\omega\})$, by U. 1

$$
x_{i}(\omega)=u_{i}\left(x_{i}\right)>u_{i}\left(y_{i}\right)=y_{i}(\omega)
$$

for all $u_{i} \in \mathcal{P}(\{\omega\})$. Thus, $\zeta_{i}\left(x_{i}, x_{-i}^{\omega}\right)=x_{i}(\omega)>y_{i}(\omega)=\zeta_{i}\left(y_{i}, x_{-i}^{\omega}\right)$ for all $\omega \in E$. Since $X_{-i}^{E}=Y_{-i}$, it therefore follows that $\zeta_{i}\left(x_{i}, y_{-i}\right)>\zeta_{i}\left(y_{i}, y_{-i}\right)$ for all $y_{-i} \in Y_{-i}$.
"only if part": If $\zeta_{i}\left(x_{i}, y_{-i}\right)>\zeta_{i}\left(y_{i}, y_{-i}\right)$ for all $y_{-i} \in Y_{-i}$, we have

$$
x_{i}(\omega)=\zeta_{i}\left(x_{i}, x_{-i}^{\omega}\right)>\zeta_{i}\left(y_{i}, x_{-i}^{\omega}\right)=y_{i}(\omega), \text { for all } \omega \in E,
$$

since $X_{-i}^{E}=Y_{-i}$. Let $\bar{x}_{i}, \bar{y}_{i} \in \mathcal{F}(\Omega)$ satisfying

$$
\bar{x}_{i}(\omega)=\left\{\begin{array}{ll}
x_{i}(\omega), & \text { if } \omega \in E \\
1, & \text { if } \omega \in \Omega / E
\end{array} \text { and } \bar{y}_{i}(\omega)=\left\{\begin{array}{ll}
y_{i}(\omega), & \text { if } \omega \in E \\
0, & \text { if } \omega \in \Omega / E
\end{array} .\right.\right.
$$

By Epstein and Wang's (1996) Theorem 4.3, $\mathcal{P}(E) \sim^{\text {homeomorphic }} \mathcal{P}(\Omega \mid E)$. Let $\varphi: \mathcal{P}(E) \rightarrow \mathcal{P}(\Omega \mid E)$ be such a homeomorphism. By strong monotonicity, $\varphi \circ u_{i}\left(\bar{x}_{i}\right)>\varphi \circ u_{i}\left(\bar{y}_{i}\right)$ for all $u_{i} \in \mathcal{P}(E)$. Thus, $u_{i}\left(x_{i}\right)>u_{i}\left(y_{i}\right)$ for all $u_{i} \in \mathcal{P}(E)$. By marginal consistency, $u_{i}\left(x_{i}\right)>u_{i}\left(y_{i}\right)$ for all $u_{i} \in \mathcal{P}_{i}(Y)$.

## APPENDIX VI: CONTINUITY OF $\zeta^{\prime}(.,$.

Proof of Continuity of $\zeta^{\prime}(.,$.$) . The proof is split into the following three$ steps.

Step 1. If $x_{i}^{m} \rightarrow x_{i}, \sup _{\omega \in \Omega}\left|x_{i}^{m}(\omega)-x_{i}(\omega)\right| \rightarrow 0$.
Since $\zeta_{i}($.$) is continuous and X$ is compact, $\zeta_{i}($.$) is uniformly continuous on$ $X .{ }^{19}$ Hence, for any $\varepsilon>0$, there exists $\delta$ such that whenever $d_{i}\left(x_{i}^{m}, x_{i}\right)<\delta$, we have $\left|x_{i}^{m}(\omega)-x_{i}(\omega)\right|=\left|\zeta_{i}\left(x_{i}^{m}, x_{-i}^{\omega}\right)-\zeta_{i}\left(x_{i}, x_{-i}^{\omega}\right)\right|<\varepsilon$ for all $\omega$.

Step 2. For any continuous function $f \in \mathcal{F}(\Omega), u^{m}(f) \rightarrow u(f)$ as $u^{m} \rightarrow u$.
To prove this, it suffices to show that, for all real numbers $r,\{u: u(f)>r\}$ and $\{u: u(f)<r\}$ are open. Since $f$ is continuous, we can find $f_{n} \in \mathcal{F}^{l}(\Omega)$ that

$$
f_{n}=\frac{1}{2^{n}} \sum_{j=1}^{2^{n}} 1_{G_{n j}}, \text { where } G_{n j}=\left\{\omega: f(\omega)>j 2^{-n}\right\} .
$$

Clearly, $f_{n} \uparrow f$ uniformly. By U.5,

$$
\{u: u(f)>r\}=\bigcup_{n=1}^{\infty}\left\{u: u\left(f_{n}\right)>r\right\} .
$$

Thus, $\{u: u(f)>r\}$ is open. Similarly, $\{u: u(f)<r\}$ is open.

[^15]Step 3. $\zeta_{i}^{\prime}\left(x_{i}, u_{i}\right)$ is jointly continuous.
Let $\left(x_{i}^{m}, u_{i}^{m}\right) \rightarrow\left(x_{i}, u_{i}\right)$ be a sequence in $X_{i} \times \mathcal{P}(E)$. Let $\varepsilon>0$ be sufficiently small. Then, by Step1 and U.5, for sufficiently large $m,\left|u_{i}^{\prime}\left(x_{i}^{m}\right)-u_{i}^{\prime}\left(x_{i}\right)\right|<\varepsilon / 3$ for all $u_{i}^{\prime} \in \mathcal{P}(E)$. Since the payoff function $\zeta_{i}(\cdot)$ is continuous, it therefore follows that $x_{i}$ is a continuous act. By Step 2, for sufficiently large $m, \mid u_{i}^{m}\left(x_{i}\right)-$ $u_{i}\left(x_{i}\right) \mid<\varepsilon / 3$ and $\left|u_{i}^{m}\left(y_{i}\right)-u_{i}\left(y_{i}\right)\right|<\varepsilon / 3$. Hence, we have

$$
\begin{aligned}
\left|\zeta_{i}^{\prime}\left(x_{i}^{m}, u_{i}^{m}\right)-\zeta_{i}^{\prime}\left(x_{i}, u_{i}\right)\right| \leq & \left|u_{i}^{\omega_{m}}\left(x_{i}^{m}\right)-u_{i}^{\omega}\left(x_{i}\right)\right|+\left|u_{i}^{\omega_{m}}\left(y_{i}\right)-u_{i}^{\omega}\left(y_{i}\right)\right| \\
\leq & \left|u_{i}^{\omega_{m}}\left(x_{i}^{m}\right)-u_{i}^{\omega_{m}}\left(x_{i}\right)\right|+\left|u_{i}^{\omega_{m}}\left(x_{i}\right)-u_{i}^{\omega}\left(x_{i}\right)\right| \\
& +\left|u_{i}^{\omega_{m}}\left(y_{i}\right)-u_{i}^{\omega}\left(y_{i}\right)\right| \\
< & \varepsilon .
\end{aligned}
$$

## APPENDIX VII: PROOF OF LEMMA 6

Proof of Lemma 6. The proof is split into two steps. For any event $E$, let $T_{i}^{E} \equiv\left\{t_{i}^{\omega} \mid \omega \in E\right\}$.

Step 1. $R=X \times T_{1}^{R_{1}} \times T_{2}^{R_{2}} \times \ldots \times T_{n}^{R_{n}}$.
It suffices to show that $R_{i} \supseteq X \times T_{i}^{R_{i}} \times T_{-i}$ for all $i$. Let $\omega^{\prime} \equiv\left(x ; t_{i}^{\omega}, t_{-i}\right)$ such that $\left(x ; t_{-i}\right) \in X \times T_{-i}$ and $\omega \in R_{i}$. By (1.2) of Lemma $1, P_{i}\left(\omega^{\prime}\right)=P_{i}(\omega)$. Thus, $B R_{i}\left(\omega^{\prime}\right)=B R_{i}(\omega)$ and $X_{i}^{P_{i}\left(\omega^{\prime}\right)}=X_{i}^{P_{i}(\omega)}$. Since $\omega \in R_{i}$, it therefore follows that $X_{i}^{P_{i}\left(\omega^{\prime}\right)}=B R_{i}\left(\omega^{\prime}\right)$. That is, $\omega^{\prime} \in R_{i}$.

Step 2. $X^{C K R}=X$.
We proceed to show that, for any event $E$,

$$
K E=X \times T_{1}^{K_{1} E} \times T_{2}^{K_{2} E} \times \ldots \times T_{n}^{K_{n} E}
$$

To show this, it suffices to prove $K_{i} E \supseteq X \times T_{i}^{K_{i} E} \times T_{-i}$ for all $i$. Let $\omega^{\prime} \equiv$ $\left(x ; t_{i}^{\omega}, t_{-i}\right)$ such that $\left(x ; t_{-i}\right) \in X \times T_{-i}$ and $\omega \in K_{i} E$. By (1.2) of Lemma 1,
$P_{i}\left(\omega^{\prime}\right)=P_{i}(\omega)$. Since $\omega \in K_{i} E$, it therefore follows that $\omega^{\prime} \in K_{i} E$. Thus, for all $l \geq 1$

$$
K^{l} R=X \times T_{1}^{K_{1}\left(K^{l-1} R\right)} \times T_{2}^{K_{2}\left(K_{R}^{l-1} R\right)} \times \ldots \times T_{n}^{K_{n}\left(K^{l-1} R\right)}
$$

Hence, $X^{R \cap C K R}=X$.

## APPENDIX VIII: CONSISTENCY

In this appendix, we assume the axiom of knowledge and the axiom of transparency, rather than the axiom of wisdom. ${ }^{20}$

Proposition 1. For all i, $X^{P_{i}(\omega)}=\cup_{\omega^{\prime} \in P_{i}(\omega)}\left[\times_{j \in N} X_{j}^{P_{j}\left(\omega^{\prime}\right)}\right] i f f \times_{j \in N} X_{j}^{P_{j}(\omega)} \subseteq$ $X^{P_{i}(\omega)}$. In particular, for all $i$ and $j, X_{j}^{P_{i}(\omega)}=\cup_{\omega^{\prime} \in P_{i}(\omega)} X_{j}^{P_{j}\left(\omega^{\prime}\right)}$ iff $X_{j}^{P_{j}(\omega)} \subseteq$ $X_{j}^{P_{i}(\omega)}$.
Proof. Suppose $\times_{j \in N} X_{j}^{P_{j}(\omega)} \subseteq X^{P_{i}(\omega)}$ for all $\omega$. Then, $\cup_{\omega^{\prime} \in P_{i}(\omega)} \times_{j \in N} X_{j}^{P_{j}\left(\omega^{\prime}\right)} \subseteq$ $\cup_{\omega^{\prime} \in P_{i}(\omega)} X^{P_{i}\left(\omega^{\prime}\right)}$. By the axiom of transparency, $\cup_{\omega^{\prime} \in P_{i}(\omega)} X^{P_{i}\left(\omega^{\prime}\right)} \subseteq X^{P_{i}(\omega)}$. Therefore, $\cup_{\omega^{\prime} \in P_{i}(\omega)}\left[\times_{j \in N} X_{j}^{P_{j}\left(\omega^{\prime}\right)}\right] \subseteq X^{P_{i}(\omega)}$. However, by the axiom of knowledge, $x^{\omega^{\prime}} \in \times_{j \in N} X_{j}^{P_{j}\left(\omega^{\prime}\right)}$ for all $\omega^{\prime} \in P_{i}(\omega)$. Thus, $X^{P_{i}(\omega)} \subseteq \cup_{\omega^{\prime} \in P_{i}(\omega)}\left[\times_{j \in N} X_{j}^{P_{j}\left(\omega^{\prime}\right)}\right]$. Hence, $X^{P_{i}(\omega)}=\cup_{\omega^{\prime} \in P_{i}(\omega)}\left[\times_{j \in N} X_{j}^{P_{j}\left(\omega^{\prime}\right)}\right]$. Conversely, suppose $X^{P_{i}(\omega)}=\cup_{\omega^{\prime} \in P_{i}(\omega)} \times_{j \in N}$ $X_{j}^{P_{j}\left(\omega^{\prime}\right)}$. By the axiom of knowledge, $\times_{j \in N} X_{j}^{P_{j}(\omega)} \subseteq \cup_{\omega^{\prime} \in P_{i}(\omega)} \times_{j \in N} X_{j}^{P_{j}\left(\omega^{\prime}\right)}$. Hence, $\times_{j \in N} X_{j}^{P_{j}(\omega)} \subseteq X^{P_{i}(\omega)}$. Similarly, it is easy to verify that, for all $i$ and $j$, $X_{j}^{P_{i}(\omega)}=\cup_{\omega^{\prime} \in P_{i}(\omega)} X_{j}^{P_{j}\left(\omega^{\prime}\right)}$ iff $X_{j}^{P_{j}(\omega)} \subseteq X_{j}^{P_{i}(\omega)}$.

To view $X^{P_{i}(\omega)}$ as the choice set of $i$, it seems natural to require the "consistency" - i.e., $\mathcal{P}_{i}\left(X^{P_{i}(\omega)}\right)=\mathcal{P}_{i}\left(\cup_{\omega^{\prime} \in P_{i}(\omega)}\left[X_{j \in N} X_{j}^{P_{j}\left(\omega^{\prime}\right)}\right]\right)$, since all information structures $P_{i}(\cdot)$ are commonly known. Consider the following two conditions on each player $i$ 's information structure.

[^16]A1. $X_{j}^{P_{j}(\omega)} \subseteq X_{j}^{P_{j}(\omega)}$ for all $j$.
A2. $\times_{j \in N} X_{j}^{P_{i}(\omega)} \subseteq X^{P_{i}(\omega)}$.
That is, A1 states that each player has better information regarding his own choice(s) than an opponent does; A2 states that each player is aware of the independence of his opponents' choices. The following proposition provides epistemic conditions that guarantee this sort of "consistency."

Proposition 2. Under A1 and A2, $P_{i}\left(X^{P_{i}(\omega)}\right)=P_{i}\left(\cup_{\omega^{\prime} \in P_{i}(\omega)}\left[\times_{j \in N} X_{j}^{P_{j}\left(\omega^{\prime}\right)}\right]\right)$ for all $i$.
Proof. It suffices to show $X^{P_{i}(\omega)}=\cup_{\omega^{\prime} \in P_{i}(\omega)}\left[\times_{j \in N} X_{j}^{P_{j}\left(\omega^{\prime}\right)}\right]$. Clearly, $\cup_{\omega^{\prime} \in P_{i}(\omega)}$ $\left[\times_{j \in N} X_{j}^{P_{j}\left(\omega^{\prime}\right)}\right] \subseteq \times_{j \in N}\left[\cup_{\omega^{\prime} \in P_{i}(\omega)} X_{j}^{P_{j}\left(\omega^{\prime}\right)}\right]$. By Proposition 1, $\times_{j \in N}\left[\cup_{\omega^{\prime} \in P_{i}(\omega)} X_{j}^{P_{j}\left(\omega^{\prime}\right)}\right]=$ $\times_{j \in N} X_{j}^{P_{i}(\omega)}$. By A2, it follows that $\cup_{\omega^{\prime} \in P_{i}(\omega)}\left[\times_{j \in N} X_{j}^{P_{j}\left(\omega^{\prime}\right)}\right] \subseteq X^{P_{i}(\omega)}$. However, by the axiom of knowledge, $x^{\omega^{\prime}} \in \times_{j \in N} X_{j}^{P_{j}\left(\omega^{\prime}\right)}$ for all $\omega^{\prime} \in P_{i}(\omega)$. Therefore, $X^{P_{i}(\omega)} \subseteq \cup_{\omega^{\prime} \in P_{i}(\omega)}\left[x_{j \in N} X_{j}^{P_{j}\left(\omega^{\prime}\right)}\right]$. Hence, $X^{P_{i}(\omega)}=\cup_{\omega^{\prime} \in P_{i}(\omega)}\left[\times_{j \in N} X_{j}^{P_{j}\left(\omega^{\prime}\right)}\right]$.

## APPENDIX IX: EX POST RATIONALITY VS. STABILITY

Let $\widehat{R}_{i} \equiv\left\{\omega \mid u_{i}^{\omega}\left(x_{i}^{\omega}\right) \geq u_{i}^{\omega}\left(x_{i}\right), \forall x_{i} \in X_{i}\right\}$, and let $\widehat{R} \equiv \cap_{i \in N} \widehat{R}_{i}$.
Proposition 3. $X^{C K \hat{R} \cap \hat{R}}$ is a stable set.
To prove Proposition 3, we need the following four lemmas.
Lemma $9 X^{C K \hat{R} \cap \hat{R}}=\times_{i \in N}\left\{x_{i} \mid u_{i}^{\omega}\left(x_{i}\right) \geq u_{i}^{\omega}\left(y_{i}\right)\right.$ for all $y_{i} \in X_{i}$ and for some $\omega \in C K \widehat{R} \cap \widehat{R}\}$.

Proof. For $i=1,2, \ldots, n$, let $x_{i}$ be such that $u_{i}^{\omega_{i}}\left(x_{i}\right) \geq u_{i}^{\omega_{i}}\left(y_{i}\right)$ for all $y_{i} \in X_{i}$ and for some $\omega_{i} \in C K \widehat{R} \cap \widehat{R}$. Define $\widehat{\omega} \equiv\left(x_{1}, \ldots, x_{n} ; t_{1}^{\omega_{1}}, \ldots, t_{n}^{\omega_{n}}\right)$. By (1.2) of Lemma $1, \widehat{\omega} \in C K \widehat{R}$. Moreover, $\widehat{\omega} \in \widehat{R}$ since $\varphi \circ t_{i}^{\widehat{\omega}}=u_{i}^{\omega_{i}}$ for all $i$. Thus, $\left(x_{1}, \ldots, x_{n}\right) \in X^{C K \widehat{R} \cap \widehat{R}}$. Conversely, let $\omega \in C K \widehat{R} \cap \widehat{R}$. Since $\omega \in \widehat{R}, u_{i}^{\omega}\left(x_{i}^{\omega}\right) \geq$ $u_{i}^{\omega}\left(x_{i}\right), \forall x_{i} \in X_{i}$.

Lemma $10 T_{i}^{C K \hat{R} \cap \widehat{R}}=T_{i}^{K_{i}(C K \widehat{R} \cap \widehat{R})}$.

Proof. The proof is split into the following three steps.
Step 1. $C K \widehat{R}=K(C K \widehat{R} \cap \widehat{R})$.
The proof of this equality is totally similar to that of Lemma 8 .
Step 2. $T_{i}^{C K \widehat{R} \cap \widehat{R}}=T_{i}^{C K \widehat{R}}$.
It suffices to prove $T_{i}^{\widehat{R}}=T_{i}$. For $j=1,2, \ldots, n$, let $t_{j} \in T_{j}$. Since $X_{j}$ is compact and $\psi \circ t_{j}$ is continuous, there exists $x_{j}^{*}$ in $X_{j}$ that is a best reply with respect to $\psi \circ t_{j}$. Define $\widehat{\omega} \equiv\left(x_{i}^{*}, x_{-i}^{*} ; t_{i}, t_{-i}\right)$. By (1.2) of Lemma $1, \widehat{\omega} \in \widehat{R}$. Hence, $t_{i} \in T_{i}^{\widehat{R}}$.

Step 3. $T_{i}^{K_{i} E}=T_{i}^{K E}$ for every event $E$.
Clearly, $K E \subseteq K_{i} E$. Note that $K E=\emptyset$ implies $K_{i} E=\emptyset$ since each player's type space is homogeneous (see footnote 4). It therefore suffices to prove that $T_{i}^{K_{i} E} \subseteq T_{i}^{K E}$ if $K E \neq \emptyset$. Let $\omega_{i} \in K_{i} E$ and let $\omega \in K E$. Define $\widehat{\omega} \equiv\left(x^{\omega} ; t_{i}^{\omega_{i}}, t_{-i}^{\omega_{i}}\right)$. By (1.2) of Lemma $1, \widehat{\omega} \in K E$. Hence, $t_{i}^{\omega_{i}} \in T_{i}^{K E}$.

Lemma $11 x_{i} \in X_{i}^{C K \widehat{R} \cap \widehat{R}}$ iff it is a best response given $C K \widehat{R} \cap \widehat{R}$.
Proof. By Lemmas 9-10, $x_{i} \in X_{i}^{C K \widehat{R} \cap \widehat{R}}$ if, and only if, for some $\omega \in K_{i}(C K \widehat{R} \cap \widehat{R})$, $u_{i}^{\omega}\left(x_{i}\right) \geq u_{i}^{\omega}\left(y_{i}\right)$ for all $y_{i} \in X_{i}$.

Lemma $12 C K \widehat{R} \cap \widehat{R}$ is compact.
Proof. The proof is split into the following two steps.
Step 1. $\widehat{R}$ is compact.
Consider a sequence $\left\{\omega_{m}\right\}$ in $\widehat{R}_{i}$ such that $\omega_{m} \rightarrow \omega$. It follows that for $m=1,2, \ldots, u_{i}^{\omega_{m}}\left(x_{i}^{\omega_{m}}\right) \geq u_{i}^{\omega_{m}}\left(x_{i}\right), \forall x_{i} \in X_{i}$. Similarly to Steps 2 and 3 in Appendix VI, $u_{i}^{\omega_{m}}\left(x_{i}\right) \rightarrow u_{i}^{\omega}\left(x_{i}\right)$ and $u_{i}^{\omega_{m}}\left(x_{i}^{\omega_{m}}\right) \rightarrow u_{i}^{\omega}\left(x_{i}^{\omega}\right)$. Hence, $u_{i}^{\omega}\left(x_{i}^{\omega}\right) \geq$ $u_{i}^{\omega}\left(x_{i}\right), \forall x_{i} \in X_{i}$. Thus, $\widehat{R}_{i}$ is compact for all $i$. Hence, $\widehat{R}$ is compact.

Step 2. $C K \widehat{R}$ is compact.

Let $E$ be an arbitrary compact event. It suffices to show that $K E$ is compact. Since $\mathcal{P}(E) \sim^{\text {homeomorphic }} \mathcal{P}(\Omega \mid E)$, by U. $6 \mathcal{P}(\Omega \mid E)$ is compact. Since $K_{i} E=\left\{\omega \mid \varphi \circ t_{i}^{\omega} \in \mathcal{P}(\Omega \mid E)\right\}, T_{i}^{K_{i} E}=\left\{\varphi^{-1} \circ u_{i} \mid u_{i} \in \mathcal{P}(\Omega \mid E)\right\}$ is compact. By the proof of Lemma $6, K_{i} E=X \times T_{i}^{K_{i} E} \times T_{-i}$. By Epstein and Wang's (1996) Theorem 6.1, $T_{-i}$ is compact. Hence, $K_{i} E$ is compact for all $i$.

We now turn to the proof of Proposition 3.
Proof of Proposition 3. Let $P_{i}(\omega)=C K \widehat{R} \cap \widehat{R}$. Since, by Lemma 11, $X^{P_{i}(\omega)}=B R_{i}(\omega), \omega \in R_{i}$. By Lemma $12, P_{i}(\omega)$ is compact. The result of Proposition 3 is therefore followed directly from Lemma 7.

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[^1]:    ${ }^{1}$ See, for instance, Lucas (1994) and Shubik (1982) for surveys.

[^2]:    ${ }^{2}$ See, e.g., Osborne and Rubinstein (1994, p. 77).

[^3]:    ${ }^{3}$ In a similar spirit, Zamir and Vassilakis (1993) discussed "common belief and common knowledge" under subjective expected preferences.

[^4]:    ${ }^{4}$ Cf. 4.4 in Section 4.

[^5]:    ${ }^{5}$ Within this framework, each player's type space is homogeneous and each player may be ignorant of his own types (cf. 4.3 in Section 4).
    ${ }^{6}$ Some reader may prefer the term"believes $E$ " rather than "knows $E$."

[^6]:    ${ }^{7}$ By marginal consistency, $\psi \circ t_{i}^{\omega^{*}} \in \mathcal{P}_{i}\left(X^{P_{i}\left(\omega^{*}\right)}\right)$. Let $\psi \circ t_{i}^{\omega^{*}}\left(x_{i}\right) \equiv u_{i}^{*}\left(x_{i}, x_{-i}^{\omega^{*}}\right)$. Then, $u_{i}^{*}\left(x_{i}^{\omega^{*}}, x_{-i}^{\omega^{*}}\right) \geq u_{i}^{*}\left(x_{i}, x_{-i}^{\omega^{*}}\right)$ for all $x_{i} \in X_{i}$.

[^7]:    ${ }^{8}$ That is, $K_{i} E \subseteq E, K_{i} E \subseteq K_{i}\left(K_{i} E\right)$, and $\Omega \backslash K_{i} E \subseteq K_{i}(\Omega \backslash E)$.

[^8]:    ${ }^{9}$ Note that this notion of strict dominance in the sense of "payoff dominance" is equivalent to Luce and Raiffa's (1957, p. 286) notion of "strong dominance" in terms of states of the world.

[^9]:    ${ }^{10}$ Recall that $X_{i}^{E} \equiv\left\{x_{i}^{\omega} \mid \omega \in E\right\}$ and $X_{-i}^{E} \equiv\left\{x_{-i}^{\omega} \mid \omega \in E\right\}$ for any event $E$.

[^10]:    ${ }^{11}$ J. von Neumann and O. Morgenstern offered a defensive and concealment rationale for mixing play in zero-sum games:

[^11]:    ${ }^{13}$ To expound his theory of games with incomplete information, Harsanyi (1967, p.171) articulated that "Each player is assumed to know his own actual type" (cf. also Harsanyi 1995, p.296). To make sense of the notion of a Bayesian equilibrium, each player should be aware of his own using strategy, of course. As Binmore (1992, p. 502) pointed out, "Harsanyi's theory ... leaves a great deal to the judgment of those who use it. It points a figure at what is missing in an information structure, but does not say where the missing information is to be found." See also Myerson (1985, pp. 238-239).

[^12]:    ${ }^{14}$ Aumann (1995) also defined a weak version of rationality - roughly, a player is rational if, and only if, he does not know that he would be able to do better.
    ${ }^{15}$ The true preferences are irrelevant to evaluating optimal choices. Only the perceivable and conscious preferences matter for this evaluation. See also Harsanyi's (1997) discussion on "actual" vs. "informed" preferences.

[^13]:    ${ }^{16}$ In Kripke's model $\mathcal{M}$, a state is "endogenously" defined as a closed, coherent, and complete list of all formulae $\phi$ that are true at that state, i.e., $\omega=\{\phi \mid(\mathcal{M}, \omega) \models \phi\}$ (cf. Rubinstein's (1998) Chapter 3). The notion of a state is also given another interpretation in the literature. A state can be viewed as an exogenous variable in economic models of uncertainty - i.e., a description of the contingencies that the decision-maker perceives to be relevant in the context of a certain decision problem. In accordance with this sort of interpretation, it seems fairly natural to assume that the decision-maker knows his own type and his action; see also Aumann and Brandenburger (1995, pp. 1175-1176).

[^14]:    ${ }^{17}$ We assume that $\mathcal{F}(\Omega)$ is endowed with sup-norm topology.
    ${ }^{18}$ See Epstein and Wang (1996) for the definition of the topology on $\mathcal{P}(E)$.

[^15]:    ${ }^{19}$ We denote the metric for $X_{i}$ by $d_{i}$ and denote the metric for $X$ by $d\left(x, x^{\prime}\right)=$ $\left(\sum_{i=1}^{n} d_{i}\left(x_{i}, x_{i}^{\prime}\right)^{2}\right)^{1 / 2}$ for all $x, x^{\prime} \in X$.

[^16]:    ${ }^{20}$ Under these two axioms, $P_{i}(\omega)=K_{i} P_{i}(\omega)$. Thus, " $i$ is rational at $\omega$ " iff $X_{i}^{P_{i}(\omega)}=$ $\left\{x_{i} \in X_{i} \mid u_{i}^{\omega^{\prime}}\left(x_{i}\right) \geq u_{i}^{\omega^{\prime}}\left(y_{i}\right)\right.$ for some $\omega^{\prime} \in P_{i}(\omega)$ and all $\left.y_{i} \in X_{i}\right\}$.

